



Finance Committee Agenda
October 19, 2026
Immediately following City Council Workshop
Council Chambers, 73 Harlow St.

1. Bids/Purchases

- a. Two $\frac{3}{4}$ Ton Trucks – Parks & Recreation – Darling’s Ford - \$110,173 – *Committee Approval*
- b. Hydroseeder – Public Works – Hydrograss Corp - \$57,984 – *Committee Approval*
- c. Compressor – Public Works – Technology International Inc. - \$25,179 – *Committee Approval*
- d. Decorative Light Fixtures – Public Works – Coastal Traffic Inc. - \$67,886 – *Committee Approval*
- e. Tandem Axle Plow Truck – Public Works – Freightliner of Maine - \$273,902 – *Committee Recommendation to Full Council*
- f. TSA Checkpoint – Airport – Sheridan - \$12,093,967 – *Committee Recommendation to Full Council*



CITY OF BANGOR ***AWARD RECOMMENDATION***

BID ITEMS: Two 3/4 Ton Trucks

DEPARTMENT: Parks & Rec

BUDGET AMOUNT: 155,000 **AMOUNT OF AWARD:** 110,173
REMAINING AMOUNT 44,827

ACCOUNT NUMBER: 7711-91001150

VENDOR(S) RECOMMENDED: Darling's Ford

Past Experience with Vendor : ☒ Excellent ☐ Good ☐ Fair
☐ Poor ☐ None

OTHER COMMENTS:

An RFB for Parks & Rec - Two 3/4 Ton Trucks resulted in three bids ranging from \$110,173.00 to \$118,570.00. Darling's Ford was the lowest bid at \$110,173.00. The replaced vehicles will be sold at auction.



CITY OF BANGOR

City of Bangor Bid Tabulation

Title: Two 3/4 Ton Trucks

Proposal No. P26-22

Bid Opening: September 30, 2026

	O'Connor Auto Park	Quirk Ram	Darlings Ford
	Augusta, Maine	Bangor, Maine	Bangor, Maine
A - Full size 3/4 ton truck; four door crew	\$ 60,541.00	\$ 60,984.00	\$ 57,779.00
B - Full size 3/4 ton truck; standard cab	58,029	55,131	52,394
Total Price	\$ 118,570.00	\$ 116,115.00	\$ 110,173.00
Estimated delivery	12 wks from "start of production"	21 days from receipt	10-12 wks
warranty info	3 yrs/36k miles B2B, 5 yr/100k power train	3yr/36k basic limited 5yr/100k powertrain	3yrs/36k B2B, 5yrs/100k power train; roadside assistance included
Was the Bid responsive?	Yes	Yes	Yes



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Hydroseeder

DEPARTMENT: Public Works

BUDGET AMOUNT: 75,000 **AMOUNT OF AWARD:** 57,984
REMAINING AMOUNT 17,016

ACCOUNT NUMBER: 7787-91001100

VENDOR(S) RECOMMENDED: Hydrograss Corp

Past Experience with Vendor : ☐ Excellent ☐ Good ☐ Fair
☐ Poor ☒ None

OTHER COMMENTS:

An RFB for a Public Works - Hydroseeder resulting in three bids ranging from \$53,834.00 to \$57,984.00. Hydroseeder Corp. bid was not the lowest bid at \$57,984.00, The lowest bid was not responsive and did not have a man cage for spreading the seed from the rear of the unit. The next lowest bid does not have a dealer in Maine, so warranty work would be performed from New Jersey. Public Works - Hydroseeder is budgeted for FY27. Staff requests approval to purchase of the Public Works -Hydroseeder from Hydrograss Corp for \$57,984.00.



CITY OF BANGOR

City of Bangor Bid Tabulation

Title: Hydroseeder

Proposal No. 27-21

Bid Opening: Sept. 30, 2026

	Northeast Bowie Sales	Hydrograsscorp.com	Hydrograsscorp.com
	Branchburg, NJ	Pittsfield, Maine	Pittsfield, Maine
Total Price	\$ 55,650.00	\$ 53,834.00	\$ 57,984.00
estimated date of delivery	Spring 2027	12/1/2026	12/1/2026
Was the Bid Responsvie?	Yes	No	Yes



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Compressor

DEPARTMENT: Public Works

BUDGET AMOUNT: 40,000 **AMOUNT OF AWARD:** 25,179

ACCOUNT: 7788-91001100

VENDOR(S) RECOMMENDED: Technology International Inc.

Past Experience with Vendor : ☐ Excellent ☐ Good ☐ Fair
☐ Poor ☒ None

OTHER COMMENTS:

Public Works recently bid the for a new Mobile Air Compressor. Three bids were received ranging from \$42,645.9 to \$25,179.00. Technology International Inc. was the lowest bid (P27-25) at \$25,179.00. Public Works budgetted \$40,000.00 which was approved in FY27 budget process. Staff recommends the purchase of Atlas Copco, Model # X-Air Kubota 185-100 for \$25,179.00.



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City of Bangor Bid Tabulation

Title: Compressor

Proposal No. P27-25

Bid Opening: October 7, 2026

	TOCA LLC	Technology International Inc	Alvi Brothers LLC
	Keller, Texas	Lake Mary, Florida	Huntington, NY
Total Price	\$ 42,645.90	\$ 25,179.00	\$ 33,223.00
Estimated delivery time	6-8 wks	20 wks ARO	60 days ARO
Bid Responsive?	YES	YES	YES



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Decorative Light Fixtures

DEPARTMENT: Public Works

BUDGET AMOUNT: 150,000 **AMOUNT OF AWARD:** 67,886

ACCOUNT: 7779-91001100

VENDOR(S) RECOMMENDED: Coastal Traffic, Inc.

Past Experience with Vendor : ☒ Excellent ☐ Good ☐ Fair
☐ Poor ☐ None

OTHER COMMENTS:

Public Works recently released an RFP for 13 decorative light fixtures to replace aging units. Three bids were received ranging from \$67,886 to \$71,626.49. Coastal Traffic Inc. was the lowest bid (P27-24) at \$67,886.00 Public Works budgeted \$150,000.00 which was approved in FY27 budget process. Staff recommends the purchase of 13 Decorative Light Fixtures for \$67,886.00.



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City of Bangor Bid Tabulation
Title: Decorative Light Fixtures
Proposal No. P27-24

Bid Opening: October 7, 2026

	Alvi Brothers, LLC	Coastal Traffic, Inc	Facility Solutions Group
	Huntington, NY	York, Maine	Austin, TX
Total Price	\$ 70,941.00	\$ 67,886.00	\$ 71,626.49
Est. delivery schedule	18 wks ARO	45-50 days	45-50 days
Bid Responsive?	YES	YES	YES



CITY OF BANGOR ***AWARD RECOMMENDATION***

BID ITEMS: Tandem Axle Plow Truck

DEPARTMENT: Public Works

BUDGET AMOUNT: 572,881 **AMOUNT OF AWARD:** 273,902
REMAINING AMOUNT 298,979

ACCOUNT NUMBER: 7718-91001150

VENDOR(S) RECOMMENDED: Freightliner of Maine

Past Experience with Vendor : ☒ **Excellent** ☐ **Good** ☐ **Fair**
☐ **Poor** ☐ **None**

OTHER COMMENTS:

An RFB for a Public Works - Tandem Axle Plow truck resulted in six bids ranging from \$272,301.00 to \$444,899.00. Freightliner of Maine's bid was not the lowest bid at \$273,902.00, however, Freightliner of Maine offered a 5 year 150,000 mile warranty, which is a better warranty at the price given compared to the lower bid. To match the Freightliner bid, the lowest bidder would have added \$4,600 to the bid. The replaced Tandem Axle Plow Truck will be sold at auction.

Public Works - Tandem Axle Cab Plow Truck is budgeted for FY27.

Staff requests approval to purchase of the Public Works -Tandem Axle Plow Truck from Freightliner of Maine for \$273,902.00.



City of Bangor Bid Tabulation
Title: Tandem Axle Cab & Chassis
Proposal No. P27-14

Bid Opening: Sept. 30, 2026

CITY OF BANGOR

	AT Maine, LLC	AT Maine, LLC	Freightliner of Maine
	Hermon, Maine	Hermon, Maine	Bangor, Maine
Total Price	\$ 272,301.00	\$ 287,212.00	\$ 288,813.00
Year/Make/Model	2028 International HV207 SBA 6x4 w. viking equip	2028 International HV207 SBA 6x4 w. Allied equip	2028 Freightliner 108 SD w/Allied equip
Estimated delivery after receipt	May - June 2027 subject to change	May - June 2027 subject to change	June 2027
Warranty in years	not listed on bid form	not listed on bid form	5 yr/150k
Service address	Hermon, Maine	Hermon, Maine	Bangor, Maine
Was the Bid Responsive?	Yes	Yes	Yes

	Freightliner of Maine	Colwell Diesel Service	One Nation Distribution, LLC
	Bangor, Maine	Ellsworth, Maine	Volant, Pennsylvania
Total Price	\$ 273,902.00	\$ 274,692.16	\$ 444,899.00
Year/Make/Model	2028 Freightliner 108 SD w/viking equip	2028 International HV607 w. Viking equip	2027 Freightliner 114 SD
Estimated delivery after receipt	June 2027	Q1 of 2027 for chassis	Early 2028
Warranty in years	5 yr/150k	1 yr chassis, 3 yr engine	2 years
Service address	Bangor, Maine	Ellsworth, Maine	Any Freightliner Dealer
Was the Bid Responsive?	Yes	Yes	Yes



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: TSA Security Screening Checkpoint Expansion

DEPARTMENT: Airport

BUDGET AMOUNT: \$ 12,931,640 **AMOUNT OF AWARD:** \$ 12,093,967

ACCOUNT NUMBER: 8560 - 91008700

VENDOR(S) RECOMMENDED: Sheridan Corporation

Past Experience with Vendor :

☒	Excellent	☐	Good	☐	Fair
☐	Poor	☐	None		

OTHER COMMENTS:

Airport staff is requesting Finance Committee approval to award this bid to Sheridan Corporation, Fairfield, ME. Three bids were received from Optimum Construction, Devoe Construction, and Sheridan Corporation.

Based on the submitted bid schedules, Sheridan Corporation is the low bidder for this project. Airport staff and the design team have reviewed the proposal and Sheridan's proposal has been deemed complete and responsive.

Funding for this project will come from Passenger Facility Charges (PFC) in the amount of \$12,281,179 and budgeted Airport funds in the amount of \$650,461.

Sheridan Corporation has a positive history with the City and the airport. Airport staff will be at the meeting to answer any further questions.



CITY OF BANGOR

City of Bangor Bid Tabulation
Bid: TSA Security Checkpoint
Proposal No. P27-09

Bid Opening: September 23, 2026

	Optimum Construction	Sheridan Corporation	Devoe Construction
	South Portland, Maine	Fairfield, Maine	Eagle Lake, Maine
Schedule A: Lump Sum Price (Base Bid)	\$ 11,054,257.12	\$ 10,389,734.00	\$ 14,004,000.00
Schedule B: Price - Restroom Upgrades	\$ 683,600.22	\$ 625,357.00	\$ 335,000.00
Schedule C: Price - Skylight Replacement	\$ 1,108,134.32	\$ 1,078,876.00	\$ 900,000.00
Price - Add Alternate #1 - Grasshopper Shop Entry Relocation	\$ 194,569.72	\$ 205,155.00	\$ 100,000.00
Grand Total	\$ 13,040,561.38	\$ 12,299,122.00	\$ 15,339,000.00