MINUTES

Beaver Meadow Golf Advisory Committee Meeting
July 9, 2026

In Attendance: Chris Mulleavey, Jennifer Kretovic, Gary Darby, Bob Whatmough, Judith Fairclough, Roger Jobin, Mack Bean, Craig Savage, Jim Tanner, Jerise Mares, Brian LeBrun, Pat Lanman, and Josh Lacasse.

Excused: Nathan Fennessy and Charlie Randall.

1) **Approval of Meeting Minutes:** A motion was made and seconded to approve the minutes from the June 11, 2026 meeting. The minutes were approved with a unanimous voice vote.

2) **Pro Shop Update:**
   - A one-day Member/Guest tournament was held two weeks ago and was the largest one ever held with 108 players. A two-day Member/Guest tournament will take place this weekend with 36 teams playing.
   - Junior Camp was held this week with 21 kids enrolled.
   - For the period of April 1, 2026 to date, Pro Shop sales are at $957,000, which is $57,000 more than the same time period last year.

3) **Course Update:**
   - The final phase of the irrigation project in nearing completion. Holes 4, 5, and 6 are completed; Hole 3 is being worked on today; and the contractor will complete the project early next week.
   - Staff has planted several trees that were donated.
   - A new cart path has been built along Hole 1.

4) **Clubhouse Project Update:**
   - Electrical and plumbing being roughed out on the interior of the building.
   - Windows are in. Dry wall to start being installed next week.
   - Parking lot preparations continue. Parking lot expected to be completed at the end of October/early November.

5) **Membership/Rate Review:**
   - The committee discussed 2027 membership fee options for season passes, daily greens, golf carts, school usage, the driving range, the simulators, and outings.
   - Several revisions were made to the spreadsheets handed out: 1) Under the Daily Fee recommendations, for Junior 18 Holes, Columns B and C should be $34 and $36, respectively, as opposed to $35 and $35; 2) under the Daily Fee recommendations, the Derryfield Reciprocal for 2027 was noted to be $28; however, it is actually $30 in columns A, B and C; 3) under the College/New Hampshire Golf/US Kids Golf category, the Fall Invitational and NHTI should both be $29 for 2026, not $25.

   - **Season Pass Rates:**
     - A motion was made by Jennifer Kretovic, seconded by Craig Savage, to accept column B, a 3% increase in the season pass rate, with the exception of the Senior memberships, amended to $1,425, and keeping the Junior memberships flat. The motion passed with a unanimous voice vote.

- **Daily Fee Rates:**
  - A motion was made by Jennifer Kretovic, seconded by Steve Norton, to accept column B, a $5 increase, to Green Fees; and to accept the remainder of the proposed rates on the second page of the handout, which included Golf Carts, School Usage, Driving Range, and Simulator fees. Discussion ensued, with some committee members feeling that a $5 increase was not enough.
  - A motion was made by Mack Bean, seconded by Jim Tanner, to accept column C, increasing Green Fees by $7, and accepting the remainder of the proposed rates on the handout. Discussion ensued, with some committee members feeling that $7 is too much, considering the state of the economy and the rate increases which were made the previous year. The motion failed with a voice vote.
  - A motion was made by Chris Mulleavey, seconded by Craig Savage, to amend Jennifer's original motion, accepting column B, a $5 increase to Green Fees, and accepting the remainder of the proposed rates on the handout, which included Golf Carts, School Usage, Driving Range, Simulator fees, the Fall Special as offered in previous years, the corrected Derryfield rate, and the corrected Junior 18-hole rate. In addition, rates were recommended to remain flat for Concord Resident 18 Holes ($50), Concord Resident 18 Holes Weekend/Holiday ($61), and Concord Resident 9 Holes ($35); as well as the City Employee Perk ($37). The motion passed with a unanimous voice vote.
- **Outing Rates:**
  - A motion was made by Jennifer Kretovic, seconded by Bob Whatmough, to increase the rate by $5 for outings on Mondays through Thursdays to $65, instead of the proposed $69; keeping Fridays, Saturdays and Sundays at $69; and to increase the rate by $5 for Shoulder Season Outings on Mondays through Thursdays to $57, instead of the proposed $62; keeping Fridays, Saturdays and Sundays at $62. The motion passed with a unanimous voice vote.
- **Specials, including Carts:**
  - A motion was made by Jennifer Kretovic, seconded by Jerise Mares, to accept the proposed rate recommendations for Specials, including Carts and the remainder of the items on the third page of the handout. The motion passed with a unanimous voice vote.
- **League and Tournament Entry Fees:**
  - A motion was made by Jennifer Kretovic, seconded by Mack Bean, to accept the proposed rate recommendations for League and Tournament Entry Fees and the remainder of items on that page of the handout. The motion passed with a unanimous voice vote.

6) **New Business:** Jennifer Kretovic shared that "Golf with a Cop" will take place on August 9th; Bash at the Beav, a fundraiser for the Friends of the Beav, will be taking place on Friday night, July 24th; and there will be a Glow Ball tournament held in October.

7) **5 Minutes of Public Input:** Stacey Brown shared concerns about the amount of debt service that has been paid by taxpayers for the Golf Course irrigation and clubhouse projects over the past five years. She noted that the golf course is losing revenue due to Youth on Course greens fees only being $5.00; and that the NH Dollar Saver marketing coupons contribute to a loss of revenue as well. Lastly, she asked that the committee meet at different times because the current meeting time isn't convenient for some who wish to attend.

8) **Adjournment:** A motion was made and seconded, and the meeting was adjourned at 9:36 AM with a unanimous voice vote.